

Firm

Based in Greater Washington D.C., Sotti and Marty Koev lead Koev Brothers, KB, a family company and its affiliates in financial services, management and media. Free consultation. U.S. Military Veteran Business.

Private Investments APPLY

<u>Description</u>: As the Manager, the firm makes opportunistic, minority and controlling investments in top private, diversified, early and later stage ventures, funds, real estate and media projects in the Americas and Europe.

Clientele: Accredited investors only (U.S. and International) exploring investment opportunities.

<u>Process</u>: 1) Apply to join investor group; if accepted: 2) Review Manager's private deals; 3) Select an investment opportunity; 4) Contribute capital to Manager's private fund; 5) Manager negotiates terms with Target Company; 6) Manager invests; 7) Receive deal updates; and 7) Share in deal net profits (if any).

Capital Introductions APPLY

<u>Description</u>: KB's Capital Introductions Program helps founders of operating companies meet investors. Deal experience in Building Materials, Chemical Manufacturing, Healthcare and Sports Entertainment.

Clientele: Operating businesses with \$500 K+ in annual revenues (Americas and Europe) raising Venture Capital.

<u>Process</u>: 1) Apply; if due diligence passes: 2) Platform Setup; 3) Technology Resources; 4) Deal Presentations; 5) Meet American Venture and Angel investors; 6) Attend group Soirées; and if qualifies: 7) European Investors; 8) Asian Investors; 9) Silicon Valley and International Investors; and 10) Military Veteran Program (if applicable).

Business Loans APPLY

<u>Description</u>: KB provides funding to operating businesses, real estate developers and fund managers. No hard credit pull. Custom solutions. Platform approach. Loans (secured & unsecured, private, SBA), lines of credit, and financing (equipment, revenue-based, lease, factor and refinance).

<u>Clientele</u>: Revenue-generating firms and real estate sponsors with 10%+ of project raised seeking funding (U.S. & U.K.). Flex-industrial, hotels, medical, retail, multifamily, restaurants, warehouses, grocery stores and senior living.

<u>Process</u>: 1) Apply; if approved: 2) review term sheets; 3) select term sheet; and 4) receive funding.

Operational Support #APPLY

<u>Description</u>: KB deploys its experienced project managers, U.S. Military Veteran Officers, graduates of U.S. Service Academies, to stabilize, turnaround and improve companies in the KB group and beyond.

Clientele: Institutional investors, portfolio companies and other firms seeking experienced veteran talent.

Process: 1) Apply; if selected: 2) create project; 3) interview operators; 4) negotiate terms; and 5) receive support.

Music Acquisitions APPLY

<u>Description</u>: KB produces music and film projects and specializes in media acquisitions.

Clientele: Artists seeking to sell songs with 500K + in annual streams on platforms such as Spotify.

<u>Process</u>: 1) Submit music assets for consideration; if selected: 2) receive an offer; 3) negotiate terms; and 4) sell assets.